

# Country Manager – Bosnia and Herzegovina

- Management of customer relationships
- Create and maintain a positive working environment
- Develop/achieve agreed budget, revenue and profit
- Create a culture of continuous improvement
- Change management leadership
- Develop a joint strategic plan for the development of customer account with all stakeholders
- Team building and development through succession planning
- Project Management
- Identify and develop the potential of all team members
- Working closely with country team on areas such as finance, business development, IT and HR
- Responsibility for site security and risk management

## Your profile:

- Educational background in one of the following: Finance, Business, Engineering, Economics, Marketing&PR
- Strong managerial skills
- Excellent understanding of business, customer insight orientation
- Product Management, Marketing or Sales experience
- Native speaker in Bosnia and Herzegovina
- Fluent English
- Well performing even under pressure
- Willing to work 16hours a day and weekends
- Willing to travel across EMEA region and China

## We offer:

- Challenging position within the most dynamic environment
- Potential of professional growth and personal development
- Possibility to work in an international environment
- Competitive remuneration package
- Revenue share

## Contact us:

- If you are interested, please send CV in English version.
- Email: [career@phonosolar.ch](mailto:career@phonosolar.ch)